



Date: 26 August 2021

PUBLICATION OF AWARD OF CONSULTANCY CONTRACT

1. Name of Executing Agency: **Program Management Unit (PMU), Punjab Intermediate Cities Improvement Investment Program (PICIIP), Local Government & City Development Department (LG&CDD), Government of Punjab, Pakistan**
2. Name of Assignment: Hiring of Consulting Firms for Capacity Building of Local Government and Community Development Department
3. Loan No.: 3562-PAK: Punjab Intermediate Cities Improvement Investment Program (PICIIP)
4. RFP No.: PICIIP-Cons_05A
5. List of Shortlisted Consulting Firms:

| | Name of the Consultant (Full Name not Acronym) | Country of Incorporation | Type of Association (Lead/JV member or Sub-consultant.) | Type of the legal entity (Private Firm, State-Owned (SOE) or NGO) |
|----------------------------------|--|--------------------------|---|---|
| Recommended Shortlisting: | | | | |
| 1. | GOPA Infra GmbH, Germany | Germany | Lead | Private |
| | FINCON Services | Pakistan | JV | Private |
| | Euroconsult Pakistan (Pvt.) Ltd., | Pakistan | JKV | Private |
| 2. | Finnish Consulting Group Asia Pte. Ltd | Singapore | Lead | Private |
| | FCG Swedish Development AB, | Sweden | JV Partner | Private |
| | PITCO | Pakistan | JV Partner | Private |
| 3. | AARC Ltd | Ireland | Lead | Private |
| | RSM Avais Hyder Liaquat Nauman (RSM AHLN) | Pakistan | JV Partner | Private |
| 4. | Maxwell Stamp Limited | Bangladesh | Lead | Private |
| | Georgia State University Research Foundation | USA | JV Partner | Private |
| | Associates in Development Pvt Limited | Pakistan | JV Partner | Private |
| 5. | IBF International Consulting | Belgium | Lead | Private |
| | Training And Technology Transfer Ltd | New Zealand | JV Partner | Private |
| | Rehman Habib Consultants (Pvt) Ltd. | Pakistan | JV Partner | Private |
| | Asian Advisory Services Pvt. Limited. | Pakistan | JV Partner | Private |
| | International Consulting Associates (Pvt) Ltd. | Pakistan | JV Partner | Private |



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|----------------------------------|---|--------------------------|---|---|
| Recommended Shortlisting: | | | | |
| 6. | Osmani & Company (Pvt.) Limited (OCL) | Pakistan | Lead | Private |
| | Halcrow Pakistan Private Limited. | Pakistan | JV Partner | Private |
| | University of the Philippines Planning and Development Research Foundation. | Philippines | JV Partner | Private |
| 7. | ECORYS Nederland BV (ECORYS-NEI) | Netherlands | Lead | Private |
| | EY Ford Rhodes | Pakistan | JV Partner | Private |
| | The Hague Academy for Local Governance | Netherlands | JV Partner | Private |
| 8. | E.Gen Consultants Ltd. | Bangladesh | Lead | Private |
| | IOS Partners | USA | JV Partner | Private |
| | Sudhaar Society | Pakistan | JV Partner | Private |

6. Name of Successful Consulting Firm, Total Price, Duration and Summary Scope of the Consultancy Contract:

| Name of Consulting Firm | Total Contract Price | Contract Duration |
|--|---|-------------------|
| M/s IBF International Consulting (Lead JV Partner) in association with (i) M/s International Consulting Associates (Pvt) Ltd. (JV Partner) (ii) M/s Rehman Habib Consultants (Pvt) Ltd. (JV Partner) (iii) M/s Training and Technology Transfer Ltd (JV Partner) and (iv) M/s Asian Advisory Services Pvt. Limited. (as Sub-Consultant) (hereinafter called the "Consultant") | The Contract price is: USD 2,904,612.66/- inclusive of all applicable direct taxes on PKR amounts and exclusive of any potential direct taxes on the USD amounts in the Client's country. The above-mentioned Contract price does not include Provisional Sums amounting to PKR 25,764,178/- | 30 Months |

Summary of Scope:

This consultancy strengthens Output 4 of PICIIP i.e "Institutional support and capacity development". This will be achieved through support to institutional reforms such as the establishment of urban service standards, enhancement of the customer service function, and development of new tariff structures. Various capacity development programs—including O&M of



key urban services, urban policy and planning, financial management, and tariff policy—will also be delivered to relevant staff in the government and urban service companies. This output will promote behavior changes in hygiene practice and environment through partnership with youth groups and civil society organizations. It will also organize targeted public awareness campaigns.

The Local Government and Community Development (LG&CD) Department has been assigned the responsibility to implement Punjab Local Government Act 2019 to achieve the stated objectives of the Government. As per the Act, the LG&CD Department is responsible to (a) "set up and maintain common services for all [the local governments], including those relating to the training of officers and servants of local governments and undertaking of works requiring higher engineering skills"; (b) "undertake research and policy work relating to any aspect of the local governments"; (c) "pilot innovations"; and (d) "training of heads of the local governments, conveners and councillors – every head of the local government, convener and councilor shall attend such training at such place and for such period, [as the Government may] from time to time direct".

The LG&CD Department already has a training academy in place – Punjab Local Government Academy (PLGA) – situated at a vast campus in the outskirts of the town of Lalamusa which is at a distance of around 150 kilometers from the provincial headquarter Lahore. The PLGA was established in 1953 and ever since the academy has been providing training services for various tiers of local government including government functionaries and elected representatives.

However, over the last few years, the organizational and academic capacity of PLGA Lalamusa has been a matter of concern among the stakeholders. In view of this, ADB Project Preparation Technical Assistance (PPTA) mobilized an international Capacity Building Specialist in 2016 to develop a road map for the capacity building and to provide advice on transforming PLGA into a leading training and development institute in Pakistan.

The Capacity Building Specialist conducted a comprehensive "Training Needs Analysis" and a "Feasibility analysis for the establishment of PLGA at Lahore and upgrading of the PLGA at Lalamusa". As a result of TNA, outlines of ten training courses were prepared. The Specialist also recommended that the capacity building for local governments in Punjab required development of an overall institutional structure for the PLGA. The "Feasibility Analysis" concluded that a state of the art academy should be established in Lahore, with a potential to serve as a center of excellence for the training and capacity development of Local Government (LG) systems in Punjab. The Lalamusa Academy may, therefore, serve as a regional campus of Lahore Academy, which will be the headquarters operating under LG&CD Department.



Accordingly, infrastructural work on the construction of PLGA in Lahore has commenced which is expected to be completed in the mid of year 2021. Based on the feasibility study, the expert opinion, and overall consensus among all the stakeholders, it was genuinely realized and agreed that a provincial level exercise must be undertaken to strengthen the institutional/organizational setup and training and capacity building provisions of PLGA. The reformed PLGA was therefore envisioned to fill the capacity gaps amongst the officials of local government and elected representatives for improved service delivery aligned with the objectives of Punjab Local Government Act 2019.

The Consultant's activity roadmap spanning 30 months is summarised as under:

1. Output A: Planning
 - o Task 1: Inception/Work Plan
 - o Task 2: Situation Analysis of Capacity Gaps
2. Output B: Design
 - a. Task 1: Academic and Training Design
 - b. Task 2: Institutional Framework and Organizational Design
 - c. Task 3: Change Management and Sustainability
3. Output C: Implementation
 - a. Task 1: Implementation of Organizational Setup
 - b. Task 2: Implementation of Academic Activities
 - c. Task 3: Establishment of R&D Unit
4. Output D: Institutionalization
 - a. Task: Succession Planning and Consolidation


**DIRECTOR
(PROCUREMENT & CONTRACTS)
PMU PICIIP, LG&CDD**